

GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST  
PROFESSIONAL ENGINEERING SERVICES (PES)

Special Item No. 871-1	Strategic Planning for Technology Programs/Activities
Special Item No. 871-2	Concept Development and Requirements Analysis
Special Item No. 871-3	System Design, Engineering and Integration
Special Item No. 871-4	Test and Evaluation
Special Item No. 871-5	Integrated Logistics Support
Special Item No. 871-6	Acquisition and Life Cycle Management

Primary Engineering Disciplines: Civil, Electrical, Mechanical and Chemical for all Special Item Numbers

**Triton Services, Inc.**  
**2014 Industrial Drive**  
**Annapolis, MD 21401**  
**Phone: (443) 716-0600**  
**Fax: (443) 716-0601**

Internet Address www.tritonsvc.com

Business Size: Small Disadvantaged; Veteran-Owned

Contract Number: GS- 23F – 0427K

Period Covered by Contract: 26 September 2010 to 25 September 2015

Pricelist current through Modification # PO 012, dated 09/26/10.

Contract Admin Contact: Penny Schnell, penny.schnell@tritonsvc.com 443-716-0600 X143

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu driven database system. The Internet address for GSA Advantage!™ is <http://www.fss.gsa.gov>.

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<b>TRITON SERVICES, INC. CORPORATE PROFILE</b>
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**TRITON SERVICES, INC.**

At Triton Services, Inc., we offer a clear and compelling view for the future. Our success is measured by customer satisfaction. Our goal is to build strong and lasting partnerships with our government and commercial customers, by providing superior, best value technical solutions to their problems using the most advanced technologies - and in the most cost-effective manner. We meet these goals through the integration of advanced technologies and systems, and through superior products and people.

Founded in 1990 by Ray Kwong to bring new levels of quality and service to government agencies and commercial customers, Triton is headquartered in Dunkirk, Maryland. Triton also has sites in Easton, PA, Annapolis, MD, Alameda, San Diego, CA, Cherry Point and Camp Lejeune, NC, and Patuxent River, MD. Since our inception, we have enjoyed a sustained, rapid growth rate. Today, Triton is a well balanced management engineering and technology products and services company, with projected sales of \$ 15 M for 2000. Triton presently employs 120 individuals with diverse management engineering and technical backgrounds.

Triton, is dedicated to quality management and continuous product and process improvement. Our electron technology manufacturing division has been awarded ISO 9001 certification - the seal of quality manufacturing processes and controls. Our personnel are experts in Engineering Services, Management Information Systems, and Software Support Services. Triton provides a full range of support for all our products and services.

At Triton Services, Inc., we are positioned for the 21st Century. We have the right people, the right technologies, and the right products and services tailored to meet each customer's requirements. We measure our success by the success of our customers.

<b>TRITON SERVICES, INC. PROFESSIONAL ENGINEERING SERVICES</b>
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**TRITON SERVICES, INC. offers the following services to its clients:**

	<b><i>TRITON SERVICES, Inc., PROFESSIONAL ENGINEERING SERVICES (PES)</i></b>
<b><i>Electron Technology Test and Evaluation</i></b>	Triton conducts prototype and first article testing for systems, subsystems and/or components. For developed systems, Triton's electrical and mechanical engineering groups plan, develop, and implement the testing program. Triton's environmental laboratory has the capability to test shock, vibration, temperature, altitude and automatic thermal cycling. Additional capabilities include testing of microwave components, vacuum devices, power transmitters, broadcasting components, modulating power supplies and numerous RF cable assemblies. Triton also has the capability to fully "reverse engineer" previously developed products.
<b><i>Management Engineering Services</i></b>	Triton conducts and develops various studies, analyses and provides program management support across complex technical environments. We provide complex subject matter development, integration, and application support, evaluations, analysis and engineering support utilizing relational databases, model development, and effective use of Graphical User Interfaces (GUI) for end user applications. We are experienced in processes to stream line acquisition and have extensive expertise in avionics, electronic warfare, air crew and ground crew systems, and high order intelligence support systems.
<b><i>Systems Engineering</i></b>	Triton develops mission critical software tools and applications, authoring, sophisticated interactive applications for high end electronic systems. We develop complex, high order toolkits, management systems, data base design and development, robust Client/Server systems. Triton develops and delivers versatile software development projects, fully enabling and supporting various multimedia applications.
<b><i>Information Systems</i></b>	Triton supports information management and distribution systems design, development, and implementation and a wide range of information technology applications and development tailored to individual mission requirements. We utilize Object-oriented architecture to provide an extensible development environment and create graphical and interactive multimedia applications that are faster and more dynamic than traditional tools and methods.
<b><i>Software Process Improvement</i></b>	Triton has extensive software expertise and an in depth knowledge base enabling a wide range of software application growth and improvement. We successfully manage complex technical efforts and interactive, hypermedia applications with a wide array of domestic and foreign technology transfer and integration.
<b><i>Strategic Planning &amp;</i></b>	Triton has in house and field capability to support a wide variety of

	<b><i>TRITON SERVICES, Inc., PROFESSIONAL ENGINEERING SERVICES (PES)</i></b>
<b><i>Program Analysis</i></b>	technical and commercial products and projects. We provide requirement definition assistance, life cycle cost analysis, implementation support, 'strategy to task', need/threshold matrix, multi- tool development, analytical tool development, modeling and simulation capability with full up support of system/project engineering.
<b><i>POD Military Displays</i></b>	Triton holds the manufacturing license for the Polyplaner Optic Display (POD), which is a high contrast projection display screen. The prototype developed in 1994 was a one inch proof of concept, and later a ten-inch display. The ten-inch screen had 142 lines of resolution and was illuminated by a vector scanned HeNe laser. The contrast and brightness of the display have attracted the attention of military and commercial applications. The POD's black screen is ideal for sunlight readable display.
<b><i>Integrated Logistics Support</i></b>	Triton provides Integrated Logistics Support for fielded systems, sub-systems and components. The planning of spares and support tracking history for reliability data and determining the future support direction are critical in responsive logistics support. Materials for logistical support are controlled through the Triton MRP System and material specialists provide continual up date on Mil-Spec part obsolescence.
<b><i>Project Risk Management &amp; Analysis</i></b>	Triton performs Risk Management Analysis for large-scale, technology-based programs. We utilize activity-based task and cost planning to prepare project management plans and provide insight into risk analysis and project viability. Triton has provided indepth analyses for its customers in the software management, program/project management and federal government cabinet agency management areas.
<b><i>Training Services</i></b>	Triton has a variety of software application training support services. We provide technical training at company, client and field support sites, through mentoring and tutoring. Full development of Computer Based Training (CBT) applications and state of the art, interactive dynamic tools which are expandable and growth orientated.
<b><i>Financial Systems Programming Services</i></b>	Triton has analyzed legacy systems, defined new data requirements, planned and designed database files, defined database structure, and programmed replacement systems using 3 <sup>rd</sup> and 4 <sup>th</sup> generation GUI tools for complex federal government accounting and financial systems.

<b>TRITON SERVICES, INC. SPECIAL ITEM NUMBER DESCRIPTIONS</b>
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### **871-1 STRATEGIC PLANNING FOR TECHNOLOGY PROGRAMS/ACTIVITIES**

Services required under this SIN involve the definition and interpretation of high-level organizational engineering performance requirements such as projects, systems, missions, etc., and the objectives and approaches to their achievement. Typical associated tasks include, but are not limited to an analysis of mission, program goals and objectives, requirements analysis, organizational performance assessment, special studies and analysis, training, privatization and outsourcing.

### **871-2 CONCEPT DEVELOPMENT AND REQUIREMENTS ANALYSIS**

Services required under this SIN involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated costs for the development or enhancement of high level general performance specifications of a system, project, mission or activity. Typical associated tasks include, but are not limited to requirements analysis, cost/cost-performance trade-off analysis, feasibility analysis, regulatory compliance support, technology conceptual designs, training, privatization and outsourcing.

### **871-3 SYSTEM DESIGN, ENGINEERING AND INTEGRATION**

Services required under this SIN involve the translation of a system (or subsystem, program, project, activity) concept into a preliminary and detailed design (engineering plans and specifications), performing risk identification/analysis/mitigation, traceability, and then integrating the various components to produce a working prototype or model of the system. Typical associated tasks include, but are not limited to computer-aided design, design studies and analysis, high level detailed specification preparation, configuration management and document control, fabrication, assembly and simulation, modeling, training, privatization and outsourcing.

### **871-4 TEST AND EVALUATION**

Services required under this SIN involves the application of various techniques demonstrating that a prototype system (subsystem, program, project or activity) performs in accordance with the objectives outlined in the original design. Typical associated tasks include, but are not limited testing of a prototype and first article(s) testing, environmental testing, independent verification and validation, reverse engineering, simulation and modeling (to test the feasibility of a concept), system safety, quality assurance, physical testing of the product or system, training, privatization and outsourcing.

### **871-5 INTEGRATED LOGISTICS SUPPORT**

Services required under this SIN involves the analysis, planning and detailed design of all engineering specific logistics support including material goods, personnel, and operational maintenance and repair of systems throughout their life cycles. Typical associated tasks include, but are not limited to ergonomic/human performance analysis, feasibility analysis, logistics planning, requirements determination, policy standards/procedures development, long-term reliability and maintainability, training, privatization and outsourcing.

### **871-6 ACQUISITION AND LIFE CYCLE MANAGEMENT**

Services required under this SIN involve all of the planning, budgetary, contract and systems/program management execution functions required to procure and/or produce, render operational and provide life cycle support (maintenance, repair, supplies, engineering specific logistics) to technology-based systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to operation and maintenance, program/project management, technology transfer/insertion, training, privatization and outsourcing.

<b>INFORMATION FOR ORDERING OFFICES</b>
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**FSS SIN(s): 871-1, 871-2, 871-3, 871-4, 871-5, & 871-6**

**Contract Number: GS-23F-0427K**

**Contract Period: 26 September 2010 to 25 September 2015**

**Contractor's Name:** Triton Services, Inc.

**Contractor's Address:** 2014 Industrial Drive  
Annapolis, MD 21401

**Business Size:** Small

**Data Universal Numbering System (DUNS):** 80-570-3923

**Type of Contractor:** Small Disadvantaged Business

**Woman Owned Small Business:** No

**Contractor's Taxpayer Identification Number (TIN):** 52-1691633

**CAGE Code:** 001A6

**1a. Special Item Numbers for this Contract:**

SIN	DESCRIPTION
871-1	Strategic Planning for Technology Programs/Activities
871-2	Concept Development and Requirements Analysis
871-3	System Design, Engineering and Integration
871-4	Test and Evaluation
871-5	Integrated Logistics Support
871-6	Acquisition and Life Cycle Management

**1b. Primary Engineering Disciplines:**

PED(s)	SIN(s) Offered Under Primary Engineering Disciplines (PED)
Civil	871-1, 871-2, 871-3, 871-4, 871-5, & 871-6
Electrical	871-1, 871-2, 871-3, 871-4, 871-5, & 871-6
Mechanical	871-1, 871-2, 871-3, 871-4, 871-5, & 871-6
Chemical	871-1, 871-2, 871-3, 871-4, 871-5, & 871-6

**2. Maximum Order Limitation:** Orders may exceed this amount, however the ordering agency may seek a price reduction above this threshold.

a. All SIN(s) 871-1 to 871-6: is \$750,000

**3. Minimum Order:** \$ 100.00

**4. Geographic Scope of Contract:**

The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii and Puerto Rico and overseas locations.

**Worldwide or Overseas locations are subject to negotiation, utilizing GSA schedule rates as base rates to negotiate a premium to compensate employees for entering "High Risk" duty areas or countries. All logistics and support issues will be negotiated with the Ordering Agency.**

**5. Point of Production:** See last page of this pricelist.

**6. All prices listed reflect the net price for those services.**

**7. Other Discounts:** None.

**8. Prompt Payment Terms:** Net 30 Days.



- 9a. **Government Purchase Cards:** Triton Services, Inc. will accept the Government Commercial Credit Card below the micropurchase threshold, with no additional discount.
- 9b. **Government Purchase Cards Are Accepted [ X ] Not Accepted [ ] Above the Micropurchase Threshold.**
- 10a. **Time of Delivery:** As negotiated between Triton Services, Inc. and the ordering agency.
- 10b. **Expedited Delivery:** As negotiated between Triton Services, Inc. and the ordering agency.
- 10c. **Overnight & 2-Day Delivery:** As negotiated between Triton Services, Inc. and the ordering agency.
- 10d. **Urgent Requirements:** As negotiated between Triton Services, Inc. and the ordering agency.
11. **F.O.B. Point(s):** Not applicable to services.
12. **Contractor's Ordering Address:** Triton Services, Inc.  
2014 Industrial Drive  
Annapolis, MD 21401  
Phone: (443) 716-0600  
Fax: (443) 716-0601  
Attn: Mr. Michael Avanzado
13. **Contractor's Payment Address:** Same as above
14. **Warranty Provision:** Not applicable to services.
15. **Terms and Conditions of Government Purchase Card Acceptance:** In accordance with Government Purchase Card Requirements
16. **Terms and Conditions for any other services:** Not applicable to services.
17. **List of Service and Distribution Points:** See last page of this pricelist.
18. **List of Participating Dealers:** None.
19. **Preventative Maintenance:** Not applicable to services.
20. **Year 2000 (Y2K) Compliant:** Yes
21. **Environmental Attributes:** Not Applicable to Services
22. **Data Universal Numbering System (DUNS) Number:** 80-570-3923
23. **Triton Services, Inc. is registered with the Central Contractor Registration (CCR) Database.**

## ORDERING GUIDE FOR OUR CUSTOMERS

### A SUMMARY OF HOW TO USE GSA SCHEDULES

This GSA Professional Engineering Services (PES) Schedule can be easily utilized to gain access to contractors for required services. Task Orders may be put in place quickly and efficiently by the Ordering Agency Contracting Officer. This summary reflects the ordering procedures provided in the following section.

- ◆ **Step 1: Identify the Requirement:** The Technical or Project Officer identifies a requirement and prepares a Statement of Work (SOW). This is sent to the contracting office that the agency will use. This contracting office can be within its own agency, an outside agency, or a GSA Regional contracting office.
- ◆ **Step 2a: Placing Small Task Orders of \$2500 or Less:** A Task Order may be placed directly with the GSA Schedule holder chosen to perform the effort, by the Ordering Agency.

#### OR

- ◆ **Step 2b: Large Task Orders Over \$2500:** The Technical or Project Officer prepares a Request for Quotation (RFQ) for the contracting office. This RFQ can use a simplified format for a contractor to respond to items such as experience, project schedule, cost, staffing, technical and/or logistics support requirements. Often the RFQ is tailored to minimize the effort expended by the contractors. The RFQ should be sent to three approved GSA PES schedule holders offering the required services.
- ◆ **Step 3: Contractors Submit Proposals:** Proposals may include cost, schedule, staffing, logistics concerns and technical requirements requested by the Ordering Agency to provide the requirements of the GSA Special Item Numbers (SIN) being requested under the Schedule. Oral presentations are encouraged by GSA. Resumes are usually only provided upon specific request of the Ordering Agency.
- ◆ **Step 4: Evaluate Proposals and Select a Contractor(s):** The Technical or Project Officer and the Contracting Officer evaluate the responses received and make contractor selection(s) based upon the best value. At times, the Ordering Agency may select multiple contractors or possibly a teaming arrangement of contractors. The Ordering Agency may even select several contractors to provide certain portions of the project using different GSA schedules.
- ◆ **Step 5: Placing a Task Order With the Contractor(s):** Once the Ordering Agency has selected its best value contractor(s), a Task Order may be issued to them immediately.

For more details on ordering services, go to <http://pub.fss.gsa.gov/sched> and click on “Services”; or see the FSS publication “The ABC’s of Multiple Award Schedule Purchasing.”

## ORDERING PROCEDURES FOR SERVICES

**These ordering procedures are provided to assist ordering agencies purchase services at hourly rates.**

### **Procedures for services priced on GSA schedules at hourly rates.**

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that are priced on Schedule at hourly rates. These special ordering procedures take precedence over the procedures in FAR 8.404.

The GSA has determined that the rates for services contained in the contractor's price list applicable to this schedule are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

When ordering services, ordering offices shall –

#### **I. Prepare a Request for Quotes:**

- A. A performance-based statement of work that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.
- B. A request for quotes should be prepared which includes the performance-based statement of work and requests the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering office makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials quote may be requested. The firm-fixed price shall be based on the hourly rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.
- C. The request for quotes may request the contractors, if necessary or appropriate, to submit a project plan for performing the task and information on the contractor's experience and/or past performance performing similar tasks.
- D. The request for quotes shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical acceptability of responses.

II. Transmit the Request for Quote to Contractors:

- A. Based upon an initial evaluation of catalogs and price lists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of services offered, hourly rates and other factors such as contractors' locations, as appropriate).
- B. The request for quotes should be provided to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request for quotes should be provided to additional contractors that offer services that will meet the agency's needs. Ordering offices should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

III. Evaluate quotes and select the contractor to receive the order:

- A. After responses have been evaluated against the factors identified in the request for quotes, the order should be placed with the schedule contractor that represents the best value and results in the lowest overall cost alternative (considering price, special qualifications, administrative costs, etc.) to meet the Government's needs.
- B. The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs ordering offices shall –
- C. Inform contractors in the request for quotes (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.
  - 1. SINGLE BPA: Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value and results in the lowest overall cost alternative to meet the agency's needs should be awarded the BPA.
  - 2. MULTIPLE BPAs: When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedures in II.B above, and then place the order with the Schedule contractor that represents the best value and results in the lowest overall cost alternative to meet the agency's needs.

**USA COMMITMENT TO PROMOTE  
SMALL BUSINESS PARTICIPATION  
PROCUREMENT PROGRAMS**

**PREAMBLE**

Triton Services, Inc. provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

**COMMITMENT**

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact Michael Avanzado at Triton Services, Inc. Contracts Department at (443) 716-0600; email: Fax (443) 716-0601.

**BEST VALUE  
BLANKET PURCHASE AGREEMENT  
FEDERAL SUPPLY SCHEDULE**

**(Insert Customer Name)**

In the spirit of the Federal Acquisition Streamlining Act (Agency) and (Contractor)  
enter into a cooperative agreement to further reduce the administrative costs of acquiring  
commercial items from the General Services Administration (GSA) Federal Supply Schedule  
Contract(s) \_\_\_\_\_.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the **Government that works better and costs less.**

## Signatures

AGENCY

DATE \_\_\_\_\_

---

CONTRACTOR

DATE \_\_\_\_\_

BPA NUMBER\_\_\_\_\_

**(CUSTOMER NAME)**  
**BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s)\_\_\_\_\_, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

**MODEL NUMBER/PART NUMBER**

**\*SPECIAL BPA DISCOUNT/PRICE**

\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

(2) Delivery:

**DESTINATION**

**DELIVERY SCHEDULE/DATES**

\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

**OFFICE**

**POINT OF CONTACT**

\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

(b) Contract Number;

(c) BPA Number;

(d) Model Number or National Stock Number (NSN);

(e) Task/Delivery Order Number;

(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the task/delivery order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

## **BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

**See Labor Category Descriptions that Follow.**



<b>LABOR CATEGORY RATES</b>
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Overview of Triton Services, Inc.'s Special Item Numbers 871-1 to 871-6  
Professional Engineering Services (PES) Offering.

**See Following Full Product Descriptions. Proposed Rates are Off-site (at Triton Services, Inc. facility) only.**

Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

**For additional information please contact Michael Avanzado at Triton Services, Inc. GSA Contracts Department (443) 716-0600; email: [michael.avanzado@tritonsvc.com](mailto:michael.avanzado@tritonsvc.com) Fax (443) 716-0601.**

**Overview of Triton Services, Inc.'s Labor Category Rates for Special Item Numbers 871-1, 871-2, 871-3, 871-4, 871-5 & 871-6 under Professional Engineering Services (PES) Offering. Proposed Rates are Off-site (at Triton Services, Inc. facility) only.  
GS-23F-0427K**

		Effective 9/26/2010	Effective 9/26/2011	Effective 9/26/2012	Effective 9/26/2013	Effective 9/26/2014
Order Number	Labor Category	Year 11	Year 12	Year 13	Year 14	Year 15
TE001	Project Director III	\$276.53	\$284.83	\$293.38	302.18	\$311.24
TE002	Project Director II	\$248.89	\$256.36	\$264.05	271.97	\$280.13
TE003	Project Director I	\$138.27	\$142.42	\$146.69	151.09	\$155.62
TE004	Program Manager IV	\$124.44	\$128.18	\$132.02	135.98	\$140.06
TE005	Program Manager III	\$110.61	\$113.93	\$117.35	120.87	\$124.49
TE006	Program Manager II	\$114.76	\$118.21	\$121.75	125.40	\$129.17
TE007	Program Manager I	\$101.63	\$104.68	\$107.82	111.05	\$114.39
TE008	Project Manager IV	\$124.44	\$128.18	\$132.02	135.98	\$140.06
TE009	Project Manager III	\$114.07	\$117.49	\$121.02	124.65	\$128.39
TE010	Project Manager II	\$79.16	\$81.53	\$83.98	86.50	\$89.09
TE011	Project Manager I	\$73.28	\$75.48	\$77.75	80.08	\$82.48
TE012	Asst. Program Manager III	\$114.07	\$117.49	\$121.02	124.65	\$128.39
TE013	Asst. Program Manager II	\$69.13	\$71.21	\$73.34	75.54	\$77.81
TE014	Sr. Management Specialist III/SME	\$207.40	\$213.62	\$220.03	226.63	\$233.43
TE015	Sr. Management Specialist II/SME	\$100.94	\$103.97	\$107.09	110.30	\$113.61
TE016	Sr. Management Specialist I/SME	\$80.20	\$82.60	\$85.08	87.63	\$90.26
TE017	Senior Engineer III	\$96.10	\$98.98	\$101.95	105.01	\$108.16
TE018	Senior Engineer II	\$91.54	\$94.28	\$97.11	100.02	\$103.02
TE019	Senior Engineer I	\$62.22	\$64.09	\$66.01	67.99	\$70.03
TE020	Product Engineer II	\$106.78	\$109.98	\$113.28	116.68	\$120.18
TE021	Product Engineer I	\$100.26	\$103.27	\$106.37	109.56	\$112.84
TE022	Project Engineer IV	\$110.61	\$113.93	\$117.35	120.87	\$124.49
TE023	Project Engineer III	\$87.11	\$89.72	\$92.41	95.18	\$98.04
TE024	Project Engineer II	\$78.94	\$81.31	\$83.75	86.26	\$88.85
TE025	Project Engineer I	\$77.87	\$80.20	\$82.61	85.09	\$87.64
TE026	Sr. Software Engineer V	\$103.70	\$106.81	\$110.02	113.32	\$116.72
TE027	Sr. Software Engineer IV	\$88.50	\$91.15	\$93.89	96.70	\$99.60
TE028	Sr. Software Engineer III	\$81.97	\$84.43	\$86.96	89.57	\$92.26
TE029	Sr. Software Engineer II	\$69.13	\$71.21	\$73.34	75.54	\$77.81
TE030	Sr. Software Engineer I	\$57.52	\$59.24	\$61.02	62.85	\$64.73
TE031	Sr. Engineering Technician III	\$96.79	\$99.69	\$102.68	105.76	\$108.94
TE032	Sr. Engineering Technician II	\$84.35	\$86.88	\$89.48	92.17	\$94.93
TE033	Sr. Engineering Technician I	\$76.95	\$79.26	\$81.64	84.09	\$86.61
TE034	Engineering Technician III	\$74.66	\$76.90	\$79.21	81.59	\$84.04
TE035	Senior Engineering Aide	\$45.99	\$47.37	\$48.79	50.25	\$51.76
TE036	Sr. Program Analyst III	\$111.79	\$115.14	\$118.59	122.15	\$125.82
TE037	Sr. Program Analyst II	\$79.16	\$81.53	\$83.98	86.50	\$89.09
TE038	Program Analyst III	\$84.35	\$86.88	\$89.48	92.17	\$94.93
TE039	Program Analyst II	\$79.16	\$81.53	\$83.98	86.50	\$89.09
TE040	Program Analyst I	\$48.39	\$49.84	\$51.34	52.88	\$54.46
TE041	Sr. Logistics Engineer II	\$84.35	\$86.88	\$89.48	92.17	\$94.93
TE042	Sr. Logistics Engineer I	\$78.82	\$81.18	\$83.62	86.12	\$88.71

TE043	Senior Buyer	\$58.68	\$60.44	\$62.25	64.12	\$66.04
TE044	Technical Specialist	\$55.94	\$57.62	\$59.35	61.13	\$62.96
TE045	Senior Quality Control Supervisor	\$59.51	\$61.30	\$63.14	65.03	\$66.98
TE046	Quality Assurance Manager	\$95.39	\$98.25	\$101.20	104.23	\$107.36
TE047	Software Developer IV	\$110.61	\$113.93	\$117.35	120.87	\$124.49
TE048	Software Developer III	\$80.20	\$82.60	\$85.08	87.63	\$90.26
TE049	Software Developer II	\$69.13	\$71.21	\$73.34	75.54	\$77.81
TE050	Software Developer I	\$62.22	\$64.09	\$66.01	67.99	\$70.03
TE051	CADD Specialist	\$60.67	\$62.49	\$64.36	66.29	\$68.28
TE052	Production Supervisor III	\$69.07	\$71.14	\$73.28	75.48	\$77.74
TE053	Production Supervisor II	\$59.45	\$61.24	\$63.07	64.96	\$66.91
TE054	Manufacturing Manager	\$89.02	\$91.69	\$94.44	97.28	\$100.20
TE055	Master Scheduler	\$70.65	\$72.77	\$74.95	77.20	\$79.51
TE056	Production Coordinator	\$47.75	\$49.18	\$50.66	52.18	\$53.74
TE057	Administrative Assistant II	\$41.48	\$42.72	\$44.00	45.32	\$46.68
TE058	Administrative Assistant I	\$28.76	\$29.62	\$30.51	31.42	\$32.37
TE059	Senior Assembler	\$38.27	\$39.42	\$40.61	41.82	\$43.08
TE060	Assembler	\$36.35	\$37.44	\$38.56	39.72	\$40.91
TE061	Senior Exhaust Operator	\$40.88	\$42.11	\$43.37	44.67	\$46.01
TE062	Exhaust Operator	\$38.81	\$39.97	\$41.17	42.41	\$43.68
TE063	Machinist 1/C	\$42.76	\$44.04	\$45.36	46.72	\$48.12
TE064	Senior Glass Worker	\$45.51	\$46.87	\$48.28	49.72	\$51.22
TE065	Glass Worker	\$42.03	\$43.30	\$44.59	45.93	\$47.31
TE066	Glass Worker 2/C	\$38.27	\$39.42	\$40.61	41.82	\$43.08
TE067	Senior Maintenance Worker	\$42.03	\$43.30	\$44.59	45.93	\$47.31
TE068	Maintenance Worker	\$40.88	\$42.11	\$43.37	44.67	\$46.01
TE069	Maintenance Supervisor	\$61.41	\$63.25	\$65.15	67.10	\$69.12
TE070	Senior Material Controller	\$38.27	\$39.42	\$40.61	41.82	\$43.08
TE071	Senior Inspector	\$39.49	\$40.67	\$41.90	43.15	\$44.45
TE072	Senior Power Supply Builder	\$38.27	\$39.42	\$40.61	41.82	\$43.08
TE073	Senior Process Operator	\$39.49	\$40.67	\$41.90	43.15	\$44.45
TE074	Senior Tester	\$39.69	\$40.88	\$42.10	43.37	\$44.67

## LABOR CATEGORY DESCRIPTIONS

Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
<b>Project Director III</b>	20	Bachelor's degree in operations research, business, engineering or other technical discipline.  Master's degree may be substituted for 4 years experience.	Plans, directs, manages or conducts corporate level or strategic planning and resource allocation tasks. Manages, directs and exercises direct control and responsibility over subordinate groups in technical or engineering disciplines. Manages complex or multiple projects. Plans, develops and implements quality assurance and quality control measures for enterprise wide project application.
<b>Project Director II</b>	15		
<b>Project Director I</b>	10		
<b>Program Manager IV</b>	16	Bachelor's degree in business, engineering or other technical discipline.  Master's degree may be substituted for 4 years experience.	Utilizes experience and expertise in order to provide program/project and staff support activities for systems engineering, systems acquisition, configuration control, test and evaluation or logistics disciplines. Manages and coordinates the program staff to provide financial, schedule, and progress reporting. Develops resource planning and execution requirements and conducts quality reviews. Oversees configuration and life cycle acquisition management activities. Plans and tracks budget targets for technical and support functions. May oversee plant operations, logistics, planning, staff, or functions.
<b>Program Manager III</b>	12		
<b>Program Manager II</b>	8		
<b>Program Manager I</b>	4		
<b>Project Manager IV</b>	12	Bachelor's degree in business, engineering or other technical discipline.  Master's degree may be substituted for 4 years experience.	Directs project technical support and technical staff activities. Supervises and directs program personnel in the areas of design, integration, configuration control, training, test and evaluation, inspection, and logistics management for major systems and related support systems. Supervises project staff and technical team leaders. Provides expertise and guidance in technical or management areas to support project tasking requirements. Performs day to day management of overall contract support activities at the task or subtask level. Coordinates project deliverables and supports technical coordination requirements, meetings and coordinates subcontractor activity.
<b>Project Manager III</b>	9		
<b>Project Manager II</b>	6		
<b>Project Manager I</b>	3		
<b>Asst. Program Manager III</b>	5	Bachelor's degree in engineering, computer science, information systems, technical, business or project related discipline.	Provides technical assistance to the Program Manager. Provides assistance in the day-to-day management and coordination of project activities, resources, and processes. Assists Program Manager with the development, maintenance, and monitoring of a project plan and schedule, with estimates of size, effort, human resources, schedule, computer resources and cost. Assists with management of the resources that are allocated to each project. Assists Program Manager with tracking project status and managing project issues and risks.
<b>Asst. Program Manager II</b>	3	Associate's degree in engineering, computer science, information systems, technical, business or project related discipline.	
<b>Sr. Management Specialist III/Subject Matter Expert</b>	20	Bachelor's degree in industrial engineering, computer science, information systems, technical, business or project related discipline.	Develops management control systems to aid in financial planning and cost analysis, design, production planning and control systems, to coordinate activities and control product quality, and design or improve systems for the distribution of products and services. Facilitates the increase in productivity through the management of people, methods of business organization, and technology. Uses expert knowledge for conducting training in a special subject matter related to the
<b>Sr. Management Specialist II/Subject Matter Expert</b>	15		

Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
<b>Sr. Management Specialist I/Subject Matter Expert</b>	10		project may be required.
<b>Senior Engineer III</b>	10	Bachelor's degree in engineering, physics, scientific, technical, or project related discipline.	Plans and leads engineering teams, or otherwise directs engineers or technical personnel in investigative process. Provides advanced or specialized analytical, planning, and organizational skills focused on product engineering, business, manufacturing, management information systems or project related subject. Develops programs and implements creative solutions to project related problems. Applies expert knowledge of engineering systems to evaluate solutions to project related problems. Performs expert analyses on varied subjects such as production planning, testing, and methods of manufacturing products or other project related areas. Performs engineering investigations, assessments, evaluations, reviews of system integration and conversion, technical support, and analyses for the project staff. Supports efforts related to new systems and emerging technology concepts, design, and integration efforts.
<b>Senior Engineer II</b>	6		
<b>Senior Engineer II</b>	3		
<b>Product Engineer II</b>	10	Bachelor's degree in a recognized engineering, physics, scientific, technical, or project related discipline.	Designs new products, writes performance requirements, supervises the manufacture of equipment, and develops maintenance schedules. Performs testing of equipment, solves operating problems, and estimates the time and cost of engineering projects. Utilizes computer technology to optimize all phases of research and production, and applies computer skills to the process analysis, automated control systems, and statistical quality control.
<b>Product Engineer I</b>	5		
<b>Project Engineer IV</b>	12	Bachelor's degree in engineering, physics, computer science, information systems, technical or project related discipline.	Conducts operational requirements analyses, and directs design team input and workflow for engineering related tasks. Provides planning and scheduling for system design, testing and production. Develops applicable systems support concepts and/or designs for simple and complex systems. Reviews design and manufacturing of product and conducts associated team design reviews. Verifies validity of production methods to meet the design and operational requirements. Monitors production of products to manage project efforts and monitor product design flaws, anomalies, or changes. Directs staff engineers in performance of engineering, logistics or systems related tasks.
<b>Project Engineer III</b>	9		
<b>Project Engineer II</b>	6		
<b>Project Engineer I</b>	3		
<b>Sr. Software Engineer V</b>	15	Bachelor's degree in engineering, science, programming, computer science, physics, mathematics, technical or project related discipline.	Responsible for overall technical direction, control and reporting of software systems projects. Directs all aspects of systems applications analysis, design, development, integration and implementation. Utilizes Ada programming, or other complex or high-level project related tools to perform requirements definition and code generation. Ensures systems are compatible and in compliance with standards for open systems architecture as they apply to the implementation and specification of the Information Management solution of the application platform, across the application program interface, and the external environment/software platform. Provides management guidance to ensure all schedule and cost objectives are successfully met
<b>Sr. Software Engineer IV</b>	12		
<b>Sr. Software Engineer III</b>	10	Two (2) years software development experience may be substituted for each	

Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
<b>Sr. Software Engineer II</b>	6	year short of the required degree.	without compromising system integrity. Conducts systems requirement and applications design reviews for software related projects. Coordinates with plant production engineering staff for project or production software requirements.
<b>Sr. Software Engineer I</b>	1	Appropriate level industry certification (i.e. MCSE) may be substituted for the Bachelors degree requirements.	
<b>Sr. Engineering Technician III</b>	15	Associates degree in engineering technology, mathematics, science, computer science or project related discipline.	Supports the work of engineers in solving technical problems utilizing principles of engineering, science and mathematics. Responsible for inspecting products and processes, conducting tests, and collecting data. Assists in the product design, development and production phases. Prepares specifications for materials, devises and runs tests to ensure product quality, and study new ways to improve manufacturing efficiency. Supervises production workers to ensure prescribed procedures are followed. Manages systems or product installation and integration efforts.
<b>Sr. Engineering Technician II</b>	10		
<b>Sr. Engineering Technician I</b>	5		
<b>Engineering Technician III</b>	10	High School Diploma or equivalent military or technical training.	Assists in test, evaluation, integration and installation of electrical, mechanical or project related systems, components, software, or networks. Plans and conducts systems troubleshooting and fault isolation activities for systems, components, wiring or fiber optical networks.
<b>Senior Engineering Aide</b>	8	High School Diploma or equivalent military or technical training.	Prepares layouts and drawings of the assembly process and of parts to be manufactured. Estimates labor costs, equipment life and plant space required. Tests and inspects machines and equipment in manufacturing and works with engineering staff to eliminate production problems.
<b>Sr. Program Analyst III</b>	15	Bachelor's degree in engineering, business, computer science, mathematics, or project related discipline.	Performs high-level expert analyses of systems designs, tradeoff analysis, systems integration analysis and systems operational readiness analysis. Performs operations analyses for major programs. Provides expertise in data analysis, information systems high level languages, data management tools, or systems management, and supports implementing, modifying, or developing information systems. Ensures that all project requirements and objectives are achieved in accordance with supplied guidance. Directs efforts of analyst team members. Applies technical, business and logistics management principles and practices to the planning, organizing and directing of logistics support development and maintenance for systems, components, related support equipment and/or test program sets, as relevant to tasking.
<b>Sr. Program Analyst II</b>	8		
<b>Program Analyst III</b>	10	Bachelor's degree in engineering, business, computer science, mathematics, or project related discipline.	Examines, evaluates, and/or analyzes engineering system and subsystem mission requirements, and applicable project documentation and regulations. Provides expertise in analyzing project data, information systems, data management tools, and systems management effectiveness. Supports implementing, modifying, or developing technology systems. Responsible to develop project documentation including budgets, project schedules and various planning and implementation documents. Develops proposal plans and/or work plans for new projects
<b>Program Analyst II</b>	8		

Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
Program Analyst I	3		including schedules, work flow plans, and staffing requirements. Formulates, establishes and implements analytical techniques for determining the utility, feasibility, and adequacy of current and future designs in terms of operational effectiveness and suitability. Applies technical, business and logistics management principles and practices to the planning and organizing of logistics support development and maintenance for systems, components, related support equipment, as relevant to tasking.
Sr. Logistics Engineer II	10	Bachelor's degree in engineering, business, information systems, logistics, or project related discipline.	Oversees all project related logistics engineering and configuration management tasking. Manages midsize and/or multiple small logistics programs. Interfaces with customers at all levels for planning logistics support requirements. Uses expertise and experience in logistics to lead and direct logistics teams and tasking. Conducts and manages site visits and logistics reviews and conferences. Responsible for planning and designing acquisition life cycle logistics support.
Sr. Logistics Engineer I	5	Equivalent military or professional logistics support training may be substituted for degree.	
Senior Buyer	5	Bachelor's degree in business management, computer science, information systems, or project related discipline.	Manages all aspects of a program with relation to the supplier base. All materials and services purchased would be the Senior Buyer's responsibility. Ensures that the material budgets of programs are met. Manages junior buyers.
Technical Specialist	10	Associate's degree.	Provides specialized engineering assistance including prototype building, testing and evaluating. Assists in evaluating modified processing schedules, alternate material choices and engineering change orders.
Senior Quality Control Supervisor	5	Associates degree in engineering, business management, computer science, information systems, or project related discipline.	Monitors Quality Control functions throughout all processes. Performs internal audits against Quality Control Manual. Assists in Material Review Board meetings. Manages the ISO 9001 recertification audits. Manages Quality Control Inspectors.
Quality Assurance Manager	10	Bachelor's degree.	Directs all aspects of Quality Assurance. Updates Quality Assurance Manual with updated or changing processes and technologies. Responsible for all quality related audits (internal, external, ISO 9001, etc.). Directs or manages Quality Teams.
Software Developer IV	8	Bachelor's degree. Appropriate level industry certification (i.e. MCSE) may be substituted for the Bachelor's degree requirement.	Develops software applications suitable for network, systems, or hardware use utilizing high level software tools and techniques. May develop programs used to aid manufacturing processes, CAD/CAM operations or numerical controlled tooling and machinery or other project related hardware.
Software Developer III	6		
Software Developer II	6	Associate's degree. Appropriate level industry certification	

Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
<b>Software Developer I</b>	3	(i.e. MCSE) may be substituted for the Associate's degree requirement.	
<b>CADD Specialist</b>	3	Associate's degree in computer science, information technology or related discipline. Two (2) years experience with CADD software may be substituted for the degree requirement.	Prepares technical drawings and plans for manufacturing products using computer aided design and drafting (CADD) software. Familiar with technical details for drafting plans, including specifying dimensions, materials to be used, and procedures and processes to be followed. Performs calculations when preparing or modifying drawings.
<b>Production Supervisor III</b>	10	Bachelor's degree in engineering, business, information systems, information technology, computer science, mathematics, or project related discipline.	Responsible for all operations within the respective production departments (chemical, electrical, materials, etc.) Responsible for improving cycle times, upgrading and improving process specifications, improving labor efficiency and product yields. Ensures customer delivery schedules are met.
<b>Production Supervisor II</b>	5		
<b>Manufacturing Manager</b>	10	Bachelor's degree in engineering, business management, computer science, information systems, or project related discipline.	Manages all aspects of a production program. Allocates and directs resources such as equipment, fixtures, processes and personnel to meet the production schedule. Manages production floor supervisors.
<b>Master Scheduler</b>	5	Bachelor's degree in engineering, business management, computer science, information systems, or project related discipline.	Uses an MRP based Master Schedule to initiate material buys, labor loading, equipment requirements and planned capacities for all production programs.
<b>Production Coordinator</b>	5	Associate's degree in engineering, business management, computer science, information systems, or project related discipline.	Breaks down the Master Schedule into production modules for efficient departmental scheduling. Acts as expeditor for any material shortages. Interacts with floor supervisors, Senior Buyers, and Master Scheduler to assure a production flow is possible.
<b>Administrative Assistant II</b>	5	High School Diploma.	Directs, coordinates, and operates commercial software packages, such as MS Office, for administrative support of project requirements. Generates graphics projects, update management tracking systems and status documents as directed. Assists in preparation of engineering studies and reports and other types of engineering/technical documentation.
<b>Administrative Assistant I</b>	1		
<b>Senior Assembler</b>	5	High School Diploma.	Builds upper level assemblies to provide a completed module or end item using drawing and process instructions.
<b>Assembler</b>	3	High School Diploma.	Builds sub-assemblies from piece parts. Follows drawings, process instructions and uses fixtures to accurately produce items.



<b>Labor Category Title</b>	<b>Minimum Experience</b>	<b>Minimum Education</b>	<b>Functional Responsibilities</b>
<b>Senior Exhaust Operator</b>	5	High School Diploma.	Directs, coordinates, and operates exhaust equipment that creates vacuum in an electron device.
<b>Exhaust Operator</b>	3	High School Diploma.	Operates and monitors the progression of exhaust schedules providing periodic data to assure a vacuum can be reached and held.
<b>Machinist 1/C</b>	5	Associate's degree or equivalent Trade School.	Supports prototype part fabrication and in process support such as polishing, sizing, material de-greasing, etc. Operates punch press, lathe operations and specialty cutting machines as processes require.
<b>Senior Glass Worker</b>	5	High School Diploma.	Molds glass into specialty bulbs and use raw glass to create sub-assemblies for glass vacuum devices.
<b>Glass Worker</b>	3	High School Diploma.	Supports the manufacture and processing of glass items for the upper level glass assemblies.
<b>Glass Worker 2/C</b>	1	High School Diploma.	Prepares and processes raw glass for the production of low level piece parts.
<b>Senior Maintenance Worker</b>	8	Associate's degree.	Supports production processing equipment with scheduled maintenance, emergency repairs, calibration and upgrades.
<b>Maintenance Worker</b>	5	High School Diploma.	Conducts facilities equipment maintenance activities on systems including HVAC, water chilling systems, pumping systems, lighting, industrial gases and the physical building.
<b>Maintenance Supervisor</b>	10	Associate's degree in technical, engineering, business, systems, or project related discipline.	Directs all facility and equipment maintenance activities. Manages all senior maintenance personnel and facilities maintenance personnel.
<b>Senior Material Controller</b>	8	Bachelor's degree in engineering, business management, computer science, information systems, or project related discipline required.	Plans production from the Master Schedule for buyers. Develops and maintains MRP database with lead-time and product yields to effectively procure and support production with purchased material.
<b>Senior Inspector</b>	10	Associate's degree in engineering, business management, computer science, information systems, or project related discipline.	Inspects all required piece parts, raw materials, fixtures and sub-assemblies procured from outside sources. Utilizes computer aids such as automatic measuring devices and electron data files to confirm specification compliance.
<b>Senior Power Supply Builder</b>	6	Associate's degree.	Assembles all variations of high voltage power supply. Processes printed circuit boards, conducts in-process tests, troubleshoots problems, performs final assembly and final test.
<b>Senior Process Operator</b>	10	Associate's degree.	Performs specialty processes such as plating, brazing, laser welding, aging and packaging.
<b>Senior Tester</b>	10	Associate's degree.	Conducts production, prototype and repair testing using automated or manual high voltage test sets. Conducts customers' specific tests to assure unique performance and quality parameters have been met.

<b>TRITON SERVICES, INC. SCA LABOR CATEGORIES</b>
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Prices for the SCA labor categories meet or exceed those in  
Wage Determination Number 2005-2104, Revision 10, dated 05/26/2009  
The majority of positions for this contract are exempt.

<b>Labor Category</b>	<b>SCA Equivalent Code - Title</b>	<b>WD Number</b>
CADD Specialist	30061 DRAFTER/CAD OPERATOR I	05-2104
Administrative Assistant II	01112 GENERAL CLERK II	05-2104
Administrative Assistant I	01111 GENERAL CLERK I	05-2104
Senior Maintenance Worker	23370 GENERAL MAINTENANCE WORKER	05-2104
Maintenance Worker	23370 GENERAL MAINTENANCE WORKER	05-2104

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories.

The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

<b>TRITON SERVICES, INC. LABOR CATEGORY SUBSTITUTIONS INFORMATION</b>
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Triton Services, Inc. will provide only people who meet or exceed the minimum qualifications within the labor category descriptions stated herein. Triton Services, Inc.'s labor categories provide for substituting experience for minimum education requirements and substituting educational degrees for years of experience.

**Allowable Substitutions**

The table below presents the allowable substitutions based on the education and experience of the labor categories in the Pricelist. Experience should be professional and job related, however it does not have to be specific to the project to be accomplished.

<b>DEGREE</b>	<b>DEGREE AND EXPERIENCE SUBSTITUTION</b>	<b>RELATED EXPERIENCE SUBSTITUTION</b>
		In general, two years project related experience may be substituted for each year short of the required degree. Unless otherwise specified in the job description.
Associate's	4 Years	4 Years
Bachelor's	Associate's + 4 Years	8 Years
Master's	Bachelor's + 4 Years	12 Years
Doctorate	Master's + 4 Years	16 Years

<b>SALES AND SERVICE POINTS</b>
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